

DATE: April 27, 2021

TO: 911 Emergency Response Advisory Committee

FROM: Blaine Beard, Lieutenant Administrative Bureau / R&D
Telephone: (775) 321-4948, Email: bbeard@washoecounty.us

THROUGH: Darin Balaam, Washoe County Sheriff
Telephone: (775) 328-3010, Email: DBalaam@washoecounty.us

SUBJECT: RECOMMENDATION TO APPROVE REIMBURSEMENT for year one funding and associated costs for an additional twelve (12) Body Worn Cameras (Hereinafter “BWC”) and nine (9) vehicle fleet kits in the amount not to exceed \$56,795.60 for the Washoe County Sheriff’s Office

SUMMARY:

The 79th Nevada Legislature passed Senate Bill 176 (SB 176), which requires uniformed peace officers employed by a law enforcement agency and who were in routine contact with the public to wear a body worn camera (Hereinafter BWC) device effective July 1, 2018. In compliance with the “Washoe County Board of County Commissioners’ Policy” adopted January 16, 2018, the City of Reno, City of Sparks and Washoe County mutually agreed upon equipment from Axon Enterprise, Inc., to provide BWC’s for the region. The initial term of the Joinder Contract shall be from April 2, 2018 through April 1, 2023.

The Emergency Response Advisory Committee approved year one funding in the amount of \$50,000 on March 15, 2018, year two funding in the amount of \$227,889.00 on May 16, 2019, year three funding in the amount of \$227,889.00 on October 8, 2020. The term of the 5-year contract was presented to and approved by the Emergency Response Advisory Committee and their 5-year master plan. Year five expenses are in the amount of \$227,889.00. They include cameras, licenses, storage, and CAD/RMS service.

The Washoe County Sheriff’s Office received Board of County Commissioner Approval and funding to hire twelve additional full time deputy sheriffs and purchase nine vehicles for the office.

Washoe County Strategic Objective supported by this item: Safe, Secure and healthy Communities.

On January 16, 2018, the BCC adopted the policy of the Use of 911 Surcharge Funds for the Body Camera Mandate set forth in Nevada Senate Bill 176.

On February 20, 2018, the BCC adopted the Washoe County Regional 911 Emergency Response Advisory Committee Five Year Master Plan Update, prepared by the Galena Group Incorporated, as recommended by the 911 Emergency Response Advisory Committee.

On March 13, 2018, the BCC authorized a Joinder Contract to purchase Body Worn cameras (BWC) and related supplies through the State of Nevada “3273 – Contract for Services of

Independent Contractor” awarded to Axon Enterprise, Inc. (formerly Taser International), 17800 N. 85th Street Scottsdale, AZ, 85255. Expenditures are [\$730,579.25] per the contract term of April 2, 2018 through April 1, 2023. The fiscal year costs for the contract term are: FY18-\$49,999.25, FY19-\$227,889.00, FY20-\$227,889.00, FY21-\$227,889.00 and FY22-\$227,889.00.

APPLICABLE NRS:

NRS 244A.7645 provides approval of costs associated with maintenance, upgrade and replacement of equipment necessary for the operation of the enhanced telephone system.

PREVIOUS ACTION & BACKGROUND

In 2017, the 79th Nevada Legislature passed Senate Bill 176 (SB 176), which requires uniformed peace officers employed by a law enforcement agency and who are in routine contact with the public to wear a BWC device effective July 1, 2018. Since passage, representatives of the Reno Police Department, Sparks Police Department, and the Washoe County Sheriff’s Office have discussed a mutually agreed upon vendor to provide body worn cameras. This will ensure equipment interoperability between all law enforcement agencies and smooth prosecution of criminal cases by the Reno City Attorney’s Office, Sparks City Attorney’s Office and the Washoe County District Attorney’s Office.

The additional BWC and Fleet Cameras will be added to the existing WCSO Axon contracts that have been approved previously by the E911 Committee. The summary of payments is broken into two groups: BWC and Fleet Camera.

BWC: Group 1-Year 1 and 2 (Homelessness Program), Group 2- Year 1 and 2 (Incline Village), Group 3 – Year 1 (Fleet 3 Docking Stations, One Time Payment)

Fleet Camera: Fleet Camera contract is broken into Year 1, Year 2, and Year 3

ADDITIONAL TWELVE (12) BWC

(Group 1) Three Cameras for the Homelessness Program

(Group 2) Nine Cameras for the Incline Village Substation Program

(Group 3) One Time Payment for Five Fleet Three Docking Stations to be located at Incline Village x2, Homeless Program at County Complex, WCSO Patrol, and WCSO Detention

Summary of Payments

Payment	Amount (USD)
Year 1: Group 1	5,424.90
Year 1: Group 2	16,274.70
Year 1: Group 3	7,475.00
Year 2: Group 1	3,528.00
Year 2: Group 2	10,584.00
Grand Total	43,286.60

ADDITIONAL NINE (9) FLEET KITS

2 Cameras for the Homelessness Program
 6 Cameras for the Incline Village Substation Program
 1 Camera for the Incline Village Motor Vehicle Program

Payment	Amount (USD)
Year 1	27,621.00
Year 2	13,932.00
Year 3	13,932.00
Grand Total	55,485.00

Total cost for BWC contract over the two-year period (FY 2022 and FY 2023), \$43,286.60

Total cost for Fleet Camera over the three-year contract (FY 2022, FY 2023 and FY 2024), \$55,485.00

An additional contingency fund is calculated into the cost for unanticipated expenses such as additional data lines or infrastructure needed to for the project.

FISCAL IMPACT

Under Senate Bill 176 of the 79th Legislative Session of the State of Nevada these additional expenses are reimbursable, and the intent is to seek reimbursement for these expenses through the 911 Emergency Response Advisory Committee.

Budget authority exits with the 911 Fund to reimburse the Washoe County Sheriff's Office for twelve (12) BWC for year one (\$29,174.60) and nine (9) Fleet Cameras for year one (\$27,621.00), in the amount not to exceed \$56,795.60 for FY 2022.

Total contract for Year two (2): \$28,044.00 for FY 2023

Total contract for Year three (3): \$13,932.00 for FY 2024

RECOMMENDATION

Recommendation to approve reimbursement for year one funding and associated costs for an additional twelve (12) Body Worn Cameras (Hereinafter “BWC”) and nine (9) vehicle fleet kits, in the amount not to exceed \$56,795.60 for the Washoe County Sheriff’s Office.

POSSIBLE MOTION

Should the board agree with the recommendation, a possible motion would be: Move to approve for year one funding and associated costs for an additional twelve (12) Body Worn Cameras (Hereinafter “BWC”) and nine (9) vehicle fleet kits, in the amount not to exceed \$56,795.60 for the Washoe County Sheriff’s Office.



AXON

Washoe County Sheriff's Office - NV

AXON SALES REPRESENTATIVE

Chris Neubeck
602-708-0074
cneubeck@axon.com

ISSUED

4/20/2021

Q-296322-44306.708CN

Issued: 04/20/2021

Quote Expiration: 06/15/2021

Account Number: 106569

Payment Terms: Net 30
 Delivery Method: Fedex - Ground
 Contract Number: 00016129

SALES REPRESENTATIVE

Chris Neubeck
 Phone: 602-708-0074
 Email: cneubeck@axon.com
 Fax: (480) 658-0629

PRIMARY CONTACT

Phone:
 Email:



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

SHIP TO

Washoe County Sheriff's Office - NV
 911 Parr Boulevard
 Reno, NV 89512
 US

BILL TO

Washoe County Sheriff's Office - NV
 1001 E. 9th Street
 Attn: Accounts Payable,
 Bldg. D-200
 Reno, NV 89512
 US

Year 1: Group 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	22	3	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	3	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	22	12	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	22	3	0.00	0.00	0.00
Hardware						
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		3	31.30	31.30	93.90
73202	AXON BODY 3 - NA10		3	699.00	699.00	2,097.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK		3	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		3	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	10	3	890.00	890.00	2,670.00
73844	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 3	8	3	98.00	98.00	294.00
73835	AUTO TAGGING LICENSE PAYMENT	10	3	90.00	90.00	270.00

Year 1: Group 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73827	AB3 CAMERA TAP WARRANTY	22	3	0.00	0.00	0.00
					Subtotal	5,424.90
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	5,424.90

Year 1: Group 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73746	PROFESSIONAL EVIDENCE.COM LICENSE	22	9	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	22	9	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	22	36	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	22	9	0.00	0.00	0.00
Hardware						
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		9	31.30	31.30	281.70
73202	AXON BODY 3 - NA10		9	699.00	699.00	6,291.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK		9	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		9	0.00	0.00	0.00
Other						
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	10	9	890.00	890.00	8,010.00
73844	UNLIMITED EVIDENCE.COM TAP BUNDLE TRUE UP PAYMENT YEAR 3	8	9	98.00	98.00	882.00
73835	AUTO TAGGING LICENSE PAYMENT	10	9	90.00	90.00	810.00
73827	AB3 CAMERA TAP WARRANTY	22	9	0.00	0.00	0.00
					Subtotal	16,274.70
					Estimated Tax	0.00
					Total	16,274.70

Year 1: Group 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
74210	AXON BODY 3 - 8 BAY DOCK		5	1,495.00	1,495.00	7,475.00
Other						
71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK		5	0.00	0.00	0.00
					Subtotal	7,475.00
					Estimated Tax	0.00
					Total	7,475.00

Year 2: Group 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73309	AXON CAMERA REFRESH ONE		3	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	3	1,068.00	1,068.00	3,204.00
73835	AUTO TAGGING LICENSE PAYMENT	12	3	108.00	108.00	324.00
					Subtotal	3,528.00
					Estimated Tax	0.00
					Total	3,528.00

Year 2: Group 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73309	AXON CAMERA REFRESH ONE		9	0.00	0.00	0.00
73842	UNLIMITED EVIDENCE.COM TAP BUNDLE PAYMENT	12	9	1,068.00	1,068.00	9,612.00
73835	AUTO TAGGING LICENSE PAYMENT	12	9	108.00	108.00	972.00
					Subtotal	10,584.00
					Estimated Tax	0.00
					Total	10,584.00

Grand Total	43,286.60
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Summary of Payments

Payment	Amount (USD)
Year 1: Group 1	5,424.90
Year 1: Group 2	16,274.70
Year 1: Group 3	7,475.00
Year 2: Group 1	3,528.00
Year 2: Group 2	10,584.00
Grand Total	43,286.60

Notes

This quote is co-termed with quote Q-139060 (executed contract #00016129_____). Year one has been pro-rated to 9.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 6/1/2021-6/15/2021.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Name (Print): _____ PO# (Or write N/A): _____	Date: _____ Title: _____
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Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		



AXON

Washoe County Sheriff's Office - NV

AXON SALES REPRESENTATIVE

Chris Neubeck

602-708-0074

cneubeck@axon.com

ISSUED

4/23/2021



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737

Q-292049-44309.798CN

Issued: 04/23/2021



Quote Expiration: 05/31/2021

Account Number: 106569

Payment Terms: Net 30
Delivery Method: Fedex - Ground
Contract Number: 00021259

SALES REPRESENTATIVE

Chris Neubeck

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PRIMARY CONTACT

Russell Pedersen

Phone: (775) 328-3004

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SHIP TO

Russell Pedersen
Washoe County Sheriff's Office - NV
911 Parr Boulevard
Reno, NV 89512
US

BILL TO

Washoe County Sheriff's Office - NV
1001 E. 9th Street
Attn: Accounts Payable,
Bldg. D-200
Reno, NV 89512
US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	11	9	1,419.00	1,419.00	12,771.00
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	25	9	3,225.00	1,650.00	14,850.00
Hardware						
80214	FLEET EVIDENCE.COM UNLIMITED STORAGE	35	9	0.00	0.00	0.00
87069	TECH ASSURANCE PLAN FLEET 2 KIT WARRANTY	35	9	0.00	0.00	0.00
71088	AXON FLEET 2 KIT		9	0.00	0.00	0.00
Other						
87050	FLEET VIEW XL ACCESS LICENSE	35	9	0.00	0.00	0.00
Subtotal						27,621.00
Estimated Shipping						0.00
Estimated Tax						0.00
Total						27,621.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	9	1,548.00	1,548.00	13,932.00
Subtotal						13,932.00
Estimated Tax						0.00
Total						13,932.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
80217	FLEET 2 UNLIMITED WITH TAP PAYMENT	12	9	1,548.00	1,548.00	13,932.00
Other						
73335	FLEET CAMERA REFRESH (ONE FRONT AND ONE REAR)		9	0.00	0.00	0.00
					Subtotal	13,932.00
					Estimated Tax	0.00
					Total	13,932.00
					Grand Total	55,485.00



Discounts (USD)

Quote Expiration: 05/31/2021

List Amount	69,660.00
Discounts	14,175.00
Total	55,485.00

**Total excludes applicable taxes*

Summary of Payments

Payment	Amount (USD)
Year 1	27,621.00
Year 2	13,932.00
Year 3	13,932.00
Grand Total	55,485.00

STATEMENT OF WORK & CONFIGURATION DOCUMENT

Axon Fleet In-Car Recording Platform





This document details a proposed system design

Agency Created For: Washoe County Sheriff's Office - NV

Quote: Q-292049-44309.798CN

Sold By:	Chris Neubeck
Designed By:	Jason South
Installed By:	Customer
Target Install Date:	

VEHICLE OVERVIEW

SITE NAME	CUSTOMER NAME
Headquarters	Washoe County Sheriff's Office - NV
<div> <div> Total Configured Vehicles <ul style="list-style-type: none"> 8 Total Vehicles with this Configuration </div> <div> Video Capture Sources <ul style="list-style-type: none"> 16 Total Cameras Deployed 1 Axon Signal Unit(s) Per Vehicle </div> <div> Mobile Data Terminal Per Vehicle <ul style="list-style-type: none"> 1 Located In Each Vehicle </div> <div> Mobile Router Per Vehicle <ul style="list-style-type: none"> 1 Cradlepoint IBR900-600 </div> <div> Offload Mechanism <ul style="list-style-type: none"> Wi-Fi </div> <div> Evidence Management System <ul style="list-style-type: none"> Evidence.com </div> </div> <div>  <p>Axon Camera</p>  <p>Signal Unit</p>  <p>In-Car Router</p>  <p>Battery Box</p> </div>	

SYSTEM CONFIGURATION DETAILS

The following sections detail the configuration of the Axon Fleet In-Car System

Vehicle Hardware

Vehicle Hardware	2	Axon Fleet Cameras will be installed in each vehicle
	2	Axon Fleet Battery Boxes will be installed in each vehicle
	1	Axon Signal Units will be installed in each vehicle
	1	Cradlepoint IBR900-600 router will be installed in each vehicle
Axon Battery Boxes	The battery box provides power to its connected camera for up to 4 hours allowing for video offload while the vehicle ignition state is OFF and the MDT is connected and available.	
Signal Activation Methods	When triggered, the Axon Signal Vehicle (ASV) device will activate the recording mechanism for all configured Axon cameras within 30 feet of the vehicle.	
Mobile Data Terminal	Each vehicle will be equipped with a Mobile Data Terminal provided by the customer.	
Mobile Data Terminal Requirements	<p>Operating System: Windows 7 or Windows 10 - x32 or x64 with the most current service packs and updates</p> <p>Hard Drive: Must have 25GB+ of free disk space</p> <p>RAM/Memory: Windows 7 - 4GB or greater Windows 10 - 8GB or greater</p> <p>Ethernet Port: The system requires the MDT to have one dedicated and available Ethernet port reserved for an Ethernet cable from router. The Ethernet port can be located on an electronic and stationary mobile docking station. If a docking station is used, it is the preferred location for the Ethernet port.</p> <p>Wi-Fi Card: The system requires an 802.11n compatible Wi-Fi card using 5Ghz band.</p> <p>USB Ports: If the computer is assigned to the officer and does not remain with the vehicle, then the number dongles ordered should equal the number of officers or the number of computers assigned. At least one dedicated and available USB 2.0 port for the Fleet USB dongle USB Port on MDT or Dock.</p>	

Additional Considerations	If the customer has a MiFi hotspot, embedded cellular, or USB 4G, then the customer must purchase a Cradlepoint router with an external antenna and Cradlecare. For agencies that use NetMotion Mobility, Axon traffic must be passed through; such that it does not use the Mobility VPN tunnel. Customer must provide IT and / or Admin resources at time of installation to ensure data routing if functional for Axon Fleet operation.	
	In the event an Agency is unable to support the IT requirements associated with the installation, Axon reserves the right to charge the Agency for additional time associated with on-site work completed by an Axon Employee.	
Hardware Provisioning	Customer will provide the following router for all vehicles:	Cradlepoint IBR900-600
	The customer will provide a MDT for each vehicle	

In-Car Network Considerations

Network Requirements	Cradlepoint IBR900-600 will create a dedicated 5Ghz WiFi network within each vehicle. This network will join the Axon Fleet cameras and Mobile Data Terminal together.			
Network Addressing	IP Addressing		Total IPs Required	
	Axon Fleet Cameras	16	32	
	Mobile Data Terminal	8		
	Cradlepoint IBR900-600	8		
Hardware Provisioning	Customer to provide all IP addressing and applicable network information			

Network Consideration Agreement

Network Consideration Agreement	Customer acknowledges the minimum requirements for the network to support this Statement of Work.
	All Axon employees performing services under this SOW are CJIS certified.
	If the network provided by Customer does not meet the minimum requirements, or in the event of a requested change in scope of the project, a Change Order will be required and additional fees may apply. Additional fees would also apply if Axon is required to extend the installation time for reasons caused by the customer or the customer network accessibility.

Professional Services & Training

Project Management	Axon will assign a Project Manager that will provide the expertise to execute a successful Fleet camera deployment and implementation. The Project Manager will have knowledge and experience with all phases of the project management lifecycle and with all application modules being implemented. He/she will work closely with the customer's project manager and project team members and will be responsible for completing the tasks required to meet all contract deliverables.
Vehicle Installation	<p>Customer will be performing the installation of all Axon Fleet vehicle hardware. Installation services purchased from Axon include a "clip" and removal of existing in-car system hardware. This does not include "full removal" of existing wiring. A "full removal" of all existing hardware and wiring is subject to additional fees. Axon provides basic Fleet operation overview to the customer lead and/or Admin at the time of install.</p> <p>Clip vs Rip installation removal:</p> <ul style="list-style-type: none"> ○ It is necessary to differentiate between the type of equipment removal to be provided by Axon. Standard Fleet Installation includes hardware removal in a fashion considered "Clip" which means Axon cuts the wires from the old system without removing multiple panels, removing all wiring and parts from the old system. In the case Axon removes the hardware Axon is not responsible for the surplus of hardware or any devices that may have been physically integrated with the removed system. In some situations, radar systems are integrated with the in-car video system and have a cable that connects to the system, if Axon removes the old in car system then Axon is not responsible for the radar system as part of the removal. ○ A "Rip" removal should be contracted through ProLogic directly. The Rip would be similar to a complete and full removal, which is more common when they retire a vehicle from service.
Custom Trigger Installation	Axon Signal Units have multiple trigger configuration options. Any trigger configurations that include a door or magnetic door switch are considered "custom" and may be subject to additional fees. An Axon representative has discussed with the Agency the standard triggers of the Fleet System. Those standard triggers include light-bar activation, speed, crash and gun-locks. The light-bar must have a controller to allow Axon to interface for the desired position, gun-locks must be installed with existing hardware in the vehicle. Doors are considered "CUSTOM" since they required additional hardware and time for installation, typically requiring the door may need to be taken apart for the installation.
Training	<p>End-user go-live training provides individual device set up and configuration assistance, training on device use, Evidence.com and AXON View XL.</p> <p>End-user go-live training and support is not included in the installation fee scope.</p>

WiFi Offload Considerations

WiFi Offload Standards	There will be a maximum of 0 concurrent vehicles offloading at any given time.
	4 servers are required to facilitate the offload of in-car data to Evidence.com
	6 wireless access point(s) are required to facilitate the offload of data to Evidence.com
	When in proximity, the Cradlepoint IBR900-600 will connect to the agency's wireless access point(s) and initiate the upload of recorded video content
	Axon will not assume any responsibility for the management of/or configuration of an Axon Fleet compatible 3rd party router purchased by the Agency
	Upon completion of solution connectivity, meaning Axon Fleet is operational and appropriately connected to the Agency's WAP/Network Infrastructure, the Agency will then assume responsibility for their network workflow.
	In the event the Agency has a VPN/APN, Axon requires the appropriate Administrator of the Agency be present during the entire installation of Fleet.
	In the event the Agency is using Wi-Fi Offload and a WOS server is being used, Axon requires the appropriate Administrator of the Agency be present for the installation of Fleet in the initial vehicle.
	Customer will provide all wireless access points for installation.
	Customer will provide all server(s) for this installation.
	Customer will provide the data switch for this installation.
	Customer will provide the server rack for this installation.
	Customer will provide the KVM, monitor and mouse for this installation.
	Customer will provide the Uninterruptible Power Supply (UPS) for this installation.
	Servers will maintain a Sustained Disk Write Speed of Mbps.
	An Axon representative will provide the Agency detailed instructions for the WOS server setup and configuration (to include racking the server, setup of the server, and configuration of Axon WOS Software and Microsoft IIS Server). It is the responsibility of the Agency to ensure the WOS Server(s) are operational before the scheduled deployment date. Axon will provide remote assistance per the Agency's request.

Network Considerations

Agency Provided Metrics	Camera Bitrate (see Comments)		Mbps	
	Shifts per Day		Shifts	
	Maximum Offline Time	0	Days	
	Hours Of video Recorded Per Shift	0	Hours	
	Number of Vehicles per Shift at Site	0	Vehicles	
	Max Concurrent Vehicles Offloading	0	Vehicles	
	Available Internet Upload Bandwidth	0	Mbps	
Variables	Vehicle Offload Time	0	Minutes	
	Wi-Fi Overhead	0	Percent	
	Network Protocol Overhead	0	Percent	
	Max Storage Utilization %	0	Percent	
Results	Data Size per Vehicle / Shift	0	MB	

Network Considerations

Results	Required Throughput Per Verhicle	0	Mbps	
	Minimum Wi-Fi Speed	0	Mbps	
	Total Data per Shift	0	GB	
	Total Data per Day	0	GB	
	Total Offload Bandwidth	0	Mbps	
	Total Storage	0	GB	
	Required Sustained Network Bandwidth	0	Mbps	
	Sustained Disk Write Speed	0	Mbps	
	Min. Supportable Throughput to E.com	0	Mbps	
	E.com Throughput Difference	0	Mbps	

Notes

This quote is co-termed with quote Q-198959 (executed contract #00021259). Year one has been pro-rated to 11.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 5/1/2021-5/15/2021.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions) and the **Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience** (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. **The Axon Customer Experience Improvement Program Appendix ONLY applies to Customers in the USA.** In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it contemplates the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____ Name (Print): _____ PO# (Or write N/A): _____	Date: _____ Title: _____
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Please sign and email to Chris Neubeck at cneubeck@axon.com or fax to (480) 658-0629

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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Axon Internal Use Only

		SFDC Contract #: Order Type: RMA #: Address Used: SO #:
Review 1	Review 2	
Comments:		